

Multinational company, automotive sector, is looking for New Sales Accounts for:

- 1) Emilia Romagna, Marche - Living location in Bologna/Modena;
- 2) Campania, Puglia, Molise, Basilicata - Living location in Campania area Napoli/Salerno
- 3) Toscana, Lazio, Umbria

Profile

35 - 40 years Age

Multiyearly tire filed sector experience especially into Tire retailers Specialists and Car Dealer network Channels

Proved portfolio in his/her hands

University degree or similar, good English knowledge and using of electronic excel files

He/she is used to make reports through Excel files

We'd like to be in touch with a person who:

He/she 's strongly targets oriented and highly motivated

Having strong character and charisma

He/she is respectful of Process and Rules of the Company

He/she is available on travelling on Italian territory as well as abroad

Role and Responsibility

- Granting sales target achievements, quantitative and qualitative
- Making sell-out price analysis for customer marginality check-out

- Market Intelligence
- Customers evaluation on Credit line definition vs Business plan
- Monitoring of A/R and credit recovery activities

If interested please send your application to Mr. Luca Trimarchi:
trimarchi@nexentire.com

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